PROSYNC

MANAGEMENT CONSULTING FZC

CAPABILITY STATEMENT · REV 1.4 · OCTOBER 2026

Project Management, Engineering & Consulting services for offshore & onshore projects

Your project. Our responsibility.

PROSYNC Management Consulting FZC is a Sharjah-based project management consultancy serving the oil & gas and maritime sectors. We provide project controls and PMO leadership, embed specialist commissioning, marine and HSE personnel into EPCM and EPC teams, deliver conceptual, FEED and detailed engineering, support tendering and technical bid evaluation, and prepare claims and dispute cases.

> **REFERENCE PROJECT**
>
> Consultant services — Commissioning Management, Marine Consultancy and HSE Management — on the **ADNOC Umm Al Dalkh (UAD) EPCM project**, delivered through a Tier-1 EPCM contractor, 2025–2026, working to ADNOC and international standards.

INDUSTRIES

Oil & Gas — Offshore

Platforms, subsea, marine spread, hook-up and commissioning. ADNOC Offshore reference environment.

Oil & Gas — Onshore

Processing facilities, pipelines, brownfield modifications and shutdowns.

Ports & Maritime

Marine works, port infrastructure, vessel and installation interfaces.

01 Project Controls & PMO

Interim, part-time or embedded PMO leadership and project-controls teams.

- Planning & scheduling, WBS, baselines, schedule risk
- Cost control, cash-flow and productivity modelling, EVM
- Progress measurement, KPI dashboards, client reporting
- Change control, delay analysis, interface management
- Operational readiness, handover dossiers, close-out

02 Specialist Project Personnel

Experienced specialists contracted through PROSYNC into client EPCM/EPC teams, under PROSYNC contract and administration.

- Commissioning & start-up managers and engineers
- Marine and offshore consultants
- HSE managers and advisors
- Project, construction, interface and project-controls engineers
- Full contracting, timesheet, invoicing and compliance administration

03 Conceptual, FEED & Detailed Engineering

- Conceptual engineering: option selection, concept definition and technical feasibility
- FEED engineering: basis of design, process and layout definition, FEED packages and cost/schedule estimates
- Detailed engineering: multidiscipline design deliverables, with licensed partners where statutory sign-off is required
- Engineering studies: constructability study and scheduling, cost estimation, value engineering, design reviews and HAZOP support

04 Tendering & Technical Bid Evaluation

- For bidders: requirements review, bid strategy, proposal preparation, clarifications
- For owners/EPCMs: contracting strategy, TBE, risk assessment, award recommendation
- Contract negotiation support and post-award mobilisation

05 Claims, Disputes & Litigation Support

- Contract and entitlement review; notice and claims strategy
- Claims preparation and substantiation; delay and quantum analysis
- Expert reports and support to legal counsel in mediation, arbitration and litigation
- Negotiation and settlement support

06 Risk & Stakeholder Management

- Risk identification, assessment and response planning
- Risk registers, Monte-Carlo schedule/cost risk analysis, monitoring
- Stakeholder mapping, engagement strategy and communication planning

07 Business Consulting

- PMO and project-management operating-model design and set-up
- Process, governance and performance improvement
- Market-entry and vendor-registration support for firms entering the UAE and GCC oil & gas market
- Business-partner search and introductions across the GCC, wider MENA and international markets: local sponsors, JV partners, agents, subcontractors and suppliers
- Partner due diligence, teaming agreements and MoU/JV structuring

Yassin Trojet, General Manager. An engineer by training (Hochschule Düsseldorf) with more than 13 years in the rotating-equipment and turbomachinery services sector, including eight years as Regional Sales Manager for the Middle East and Africa, based in Dubai. He has built and managed partner networks, agent agreements and service contracts for owners and EPC contractors across the GCC, North Africa and Europe. PROSYNC is a sister company of ROTEX Rotating Experts FZCO, Dubai.

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